CULTURE QUIZ

| TRADITIONAL COMPANY | DESIGNFUL COMPANY |
|---------------------------|-----------------------|
| Siloed | Collaborative |
| Product-focused | Customer-focused |
| Me-too offerings | Unique offerings |
| Short-term focused | Long-term focused |
| Top-down decisions | Distributed decisions |
| Role oriented | Project oriented |
| Avoids uncertainty | Embraces uncertainty |
| Can't-do attitude | Can-do attitude |
| Brands managed internally | Brands outsourced |
| Design as veneer | Design from day one |
| Total points | Total points |